

AUDITED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

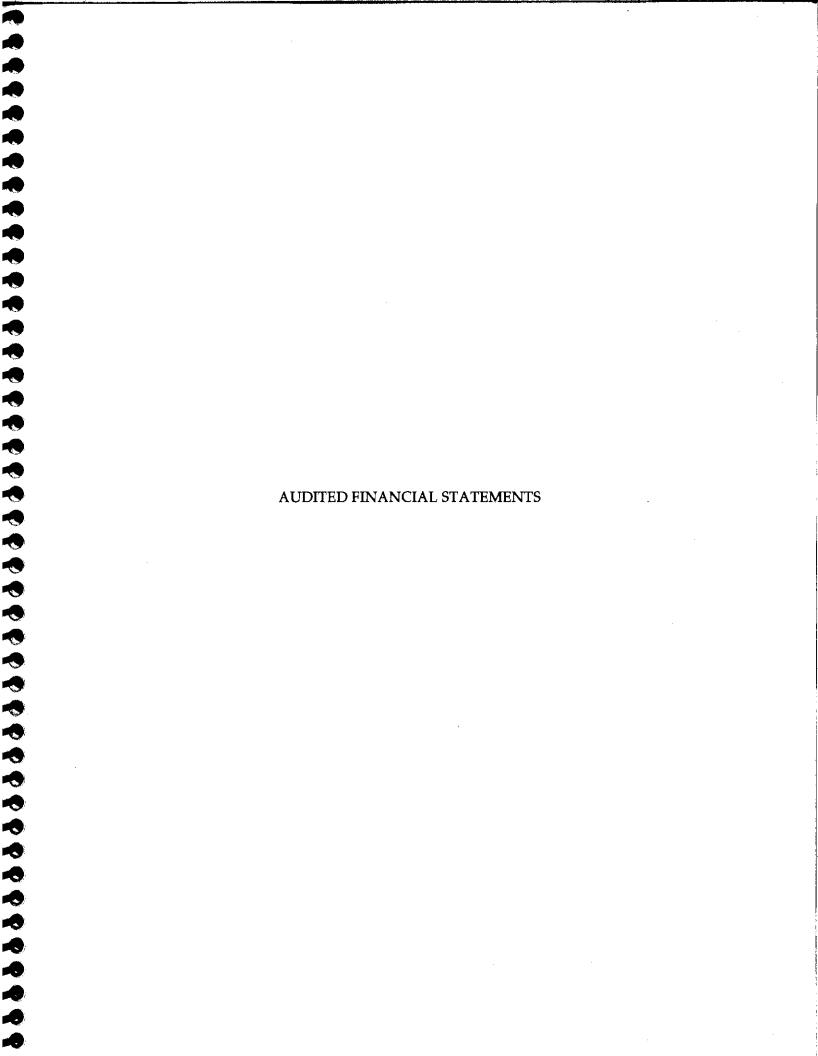
FOR THE YEARS ENDED JUNE 30, 2018 AND 2017



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AUDITED FINANCIAL STATEMENTS

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Western PA Chapter of the National Hemophilia Foundation

We have audited the accompanying financial statements of Western PA Chapter of the National Hemophilia Foundation, (a nonprofit organization), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Western PA Chapter of the National Hemophilia Foundation as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The analysis of temporarily restricted net assets on page 16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

MEGIII, Power, Bell & Associates, LLP

McGill, Power, Bell & Associates, LLP Erie, Pennsylvania November 29, 2018

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2018 AND 2017

•

| | | 2018 | | 2017 |
|--|-----------|---------|-----------|---------|
| ASSETS | | | | |
| CURRENT ASSETS | | | | |
| Cash | \$ | 164,873 | \$ | 219,075 |
| Accounts Receivable | | 4,542 | | 4,000 |
| Prepaid Expenses | | 9,623 | , | 5,703 |
| TOTAL CURRENT ASSETS | | 179,038 | | 228,778 |
| INVESTMENTS (Note B, Note D) | | 566,402 | | 441,245 |
| OTHER ASSETS | | | | |
| Security Deposit | | 1,300 | | 1,300 |
| Prepaid Expenses - Long-Term | | 7,046 | | |
| TOTAL OTHER ASSETS | | 8,346 | | 1,300 |
| FURNITURE, FIXTURES, AND EQUIPMENT, net (Note C) | | 9,621 | | 12,696 |
| TOTAL ASSETS | <u>\$</u> | 763,407 | <u>\$</u> | 684,019 |
| LIABILITIES AND NET ASSETS | | | | |
| CURRENT LIABILITIES | | | | |
| Accounts Payable | \$ | 2,686 | \$ | 1,523 |
| Accrued Expenses | | 5,421 | | 5,625 |
| Deferred Revenue | | 22,936 | | 41,113 |
| TOTAL CURRENT LIABILITIES | | 31,043 | | 48,261 |
| NET ASSETS | | | | |
| Unrestricted | | | | |
| Undesignated | | 229,099 | | 225,373 |
| Board Designated (Note E) | | 500,000 | | 400,000 |
| Total Unrestricted | | 729,099 | | 625,373 |
| Temporarily Restricted (Note F) | | 3,265 | | 10,385 |
| TOTAL NET ASSETS | | 732,364 | | 635,758 |
| TOTAL LIABILITIES AND NET ASSETS | <u>\$</u> | 763,407 | <u>\$</u> | 684,019 |

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2018

| | _Un | restricted | | porarily tricted | · | Total |
|---------------------------------------|-----------|-----------------|-----------|---------------------|-----------|----------------|
| SUPPORT AND REVENUE | | | | | | |
| SUPPORT | | | _ | | Φ. | 0.47.400 |
| Contributions | \$ | 264,864 | \$ | 2,568 | \$ | 267,432 |
| Special Events | | <u>131,955</u> | | | | 131,955 |
| TOTAL SUPPORT | | 396,819 | | 2,568 | | 399,387 |
| REVENUE | | | | | | 20.220 |
| Investment Income | | 30,328 | | | | 30,328 |
| TOTAL REVENUE | | 30,328 | | - | | 30,328 |
| Net Assets Released from Restrictions | | 9,688 | | (9,688) | | |
| TOTAL SUPPORT AND REVENUE | | 436,835 | | (7,120) | | 429,715 |
| EXPENSES | | | | | | |
| PROGRAM SERVICES | | | - | | | 440.007 |
| Patient Services | | 113,936 | | - ' | | 113,936 |
| Public Awareness and Education | | 66,970 | | - | | 66,970 |
| TOTAL PROGRAM SERVICES | | 180,906 | | - | | 180,906 |
| SUPPORTIVE SERVICES | | | | | | |
| Management and General | | 37,323 | | - | | 37,323 |
| Fundraising | | 114,880 | | | | 114,880 |
| TOTAL SUPPORTIVE SERVICES | | 152,203 | | | _ | 152,203 |
| TOTAL EXPENSES | | 333,1 <u>09</u> | | | | 333,109 |
| CHANGE IN NET ASSETS | | 103,726 | | (7,120) | | 96,606 |
| NET ASSETS, BEGINNING OF THE YEAR | | 625,373 | | 10,385 | _ | 635,758 |
| NET ASSETS, END OF YEAR | <u>\$</u> | 729,099 | <u>\$</u> | <u>3,265</u> | <u>\$</u> | <u>732,364</u> |

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2017

| | Unrestricted | Temporarily Restricted | Total |
|---------------------------------------|-------------------|---------------------------|-------------------|
| SUPPORT AND REVENUE | | | |
| SUPPORT | | | |
| Contributions | \$ 269,528 | \$ 5,650 | \$ 275,178 |
| Special Events | 139,229 | | 139,229 |
| TOTAL SUPPORT | 408,757 | 5,650 | 414,407 |
| REVENUE . | | | |
| Investment Income | 48,717 | | 48,717 |
| TOTAL REVENUE | 48,717 | _ | 48,717 |
| Net Assets Released from Restrictions | 7,285 | (7,285) | |
| TOTAL SUPPORT AND REVENUE | 464,759 | (1,635) | 463,124 |
| EXPENSES | | | |
| PROGRAM SERVICES | | | |
| Patient Services | 123,348 | - | 123,348 |
| Public Awareness and Education | 50,982 | _ | 50,982 |
| TOTAL PROGRAM SERVICES | 174,330 | - | 174,330 |
| SUPPORTIVE SERVICES | • | | |
| Management and General | 56,991 | _ | 56,991 |
| Fundraising | 104,464 | | 104,464 |
| TOTAL SUPPORTIVE SERVICES | <u> 161,455</u> | | <u>161,455</u> |
| TOTAL EXPENSES | 335,785 | | 335,785 |
| CHANGE IN NET ASSETS | 128,974 | (1,635) | 127,339 |
| NET ASSETS, BEGINNING OF THE YEAR | 496,399 | 12,020 | 508,419 |
| NET ASSETS, END OF YEAR | <u>\$ 625,373</u> | <u>\$ 10,385</u> | <u>\$ 635,758</u> |

WESTERN PA CHAPTER OF THE NATIONAL HEMOPHILIA FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2018

| | | | Progr | Program Services | | | | Su | pporti | Supportive Services | y, | | | |
|---------------------------------------|--------------|---------------------|--------------|----------------------------|---------------|---------------------------|-----|---------------------------|--------|---------------------|-----|------------------------|----|-------------------|
| | | | | Public | | | | | | | | Total | | |
| | S | Patient Services | Awa E | Awareness and Education | Tota S | Total Program Services | Man | Management and General | Func | Fundraising | Sur | Supportive Services | Ĥ | Total Expenses |
| PERSONNEL SERVICES | | | | | | | | | | | | | | |
| Salaries | 9 | 30,042 | 9 | 38,287 | 60 | 68,329 | €9 | 21,341 | €€ | 42,874 | ₩ | 64,215 | \$ | 132,544 |
| Payroll Taxes and Related | | 2,489 | | 3,172 | | 5,661 | | 1,768 | | 3,552 | | 5,320 | | 10,981 |
| TOTAL PERSONNEL SERVICES | | 32,531 | | 41,459 | | 73,990 | | 23,109 | | 46,426 | | 69,535 | | 143,525 |
| OPERATING EXPENSES | | | | | | | | | | | | | | |
| Professional Fees | | 5,718 | | 7,287 | | 13,005 | | 4,061 | | 8,160 | | 12,221 | | 25,226 |
| Supplies | | 1,539 | | 1,961 | | 3,500 | | 1,092 | | 2,196 | | 3,288 | | 6,788 |
| Telephone | | 989 | | 867 | | 1,547 | | 483 | | 970 | | 1,453 | | 3,000 |
| Postage | | 1,482 | | 1,889 | | 3,371 | | 1,053 | | 2,115 | | 3,168 | | 6,539 |
| Occupancy | | 4,004 | | 5,102 | | 9,106 | | 2,844 | | 5,714 | | 8,558 | | 17,664 |
| Equipment Rent & Maintenance | | 53 | | 89 | | 121 | | 37 | | 92 | | 113 | | 234 |
| Printing and Publications | | 2,260 | | 2,880 | | 5,140 | | 1,604 | | 3,225 | | 4,829 | | 696′6 |
| Travel | | 2,511 | | 3,200 | | 5,711 | | 1,783 | | 3,583 | | 5,366 | | 11,077 |
| Conferences, Conventions and Meetings | | 570 | | 726 | | 1,296 | | 404 | | 813 | | 1,217 | | 2,513 |
| Specific Assistance to Individuals | | 58,886 | | ι | | 58,886 | | ī | | ı | | ı | | 58,886 |
| Special Events | | | | τ | | ı | | | | 39,887 | | 39,887 | | 39,887 |
| Membership Dues | | 202 | | 643 | | 1,148 | | 358 | | 720 | | 1,078 | | 2,226 |
| Awards and Grants | | 2,500 | | 1 | | 2,500 | | 1 | | 1 | | 1 | | 2,500 |
| TOTAL OPERATING EXPENSES | | 80,708 | | 24,623 | | 105,331 | | 13,719 | | 62,459 | | 81,178 | | 186,509 |
| Depreciation Expense | | 269 | | 888 | | 1,585 | | 495 | | 995 | | 1,490 | | 3,075 |
| TOTAL FUNCTIONAL EXPENSES | υ | 113.936 | € A | 66.970 | ψA | 180.906 | es. | 37.323 | 49 | 114.880 | φ. | 152.203 | ь | 333,109 |
| | | | | | | | | | | | | | | |

WESTERN PA CHAPTER OF THE NATIONAL HEMOPHILIA FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2017

| • | |] | rogra | Program Services | | | | Su | Supportive Services | vices | | | |
|---------------------------------------|----------------|---------------------|---------------|----------------------------|-------------|---------------------------|---------------|---------------------------|---------------------|------------------|------------------------|---------------|-------------------|
| | | | Щ | Public | | | | | | | Total | | |
| | д S | Patient Services | Awar Ed | Awareness and Education | Total Se | Total Program Services | Mana and (| Management and General | Fundraising | ы | Supportive Services | Д. | Total Expenses |
| PERSONNEL SERVICES | | | | | | | | | | | | ļ | - |
| Salaries | \$ | 30,152 | 9) | 29,380 | ₩. | 59,532 | ₩. | 32,842 | \$ 37,904 | 34 | 70,746 | ₩ | 130,278 |
| Payroll Taxes and Related | | 2,473 | | 2,410 | | 4,883 | | 2,693 | 3,109 | 61 | 5,802 | | 10,685 |
| TOTAL PERSONNEL SERVICES | | 32,625 | | 31,790 | | 64,415 | | 35,535 | 41,013 | [3 | 76,548 | | 140,963 |
| OPERATING EXPENSES | | | | | | | | | | | | | |
| Professional Fees | | 5,079 | | 4,949 | | 10,028 | | 5,534 | 6,385 | 35 | 11,919 | | 21,947 |
| Supplies | | 1,955 | | 1,905 | | 3,860 | | 2,129 | 2,458 | 82 | 4,587 | | 8,447 |
| Telephone | | 989 | | 699 | | 1,355 | | 748 | ж Ж | 863 | 1,611 | | 2,966 |
| Postage | | 1,966 | | 1,916 | | 3,882 | | 2,141 | 2,472 | 2 | 4,613 | | 8,495 |
| Occupancy | | 3,981 | | 3,879 | | 7,860 | | 4,337 | 5,005 |)5 | 9,342 | | 17,202 |
| Equipment Rent & Maintenance | | 55 | | 53 | | 108 | | 59 | • | 69 | 128 | | 236 |
| Printing and Publications | | 2,015 | | 1,963 | | 3,978 | | 2,194 | 2,533 | 33 | 4,727 | | 8,705 |
| Travel | | 1,986 | | 1,936 | | 3,922 | | 2,164 | 2,497 | 76 | 4,661 | | 8,583 |
| Conferences, Conventions and Meetings | | 610 | | 594 | | 1,204 | | 999 | 767 | 22 | 1,432 | | 2,636 |
| Specific Assistance to Individuals | | 69,027 | | ١ | | 69,027 | | ١ | | , | 4 | | 69,027 |
| Special Events | | 1 | | 1 | | 1 | | t | 38,688 | 88 | 38,688 | | 38,688 |
| Membership Dues | | 265 | | 258 | | 523 | | 289 | 33 | 333 | 622 | | 1,145 |
| Awards and Grants | | 2,000 | | 1 | | 2,000 | | | | | | | 2,000 |
| TOTAL OPERATING EXPENSES | | 89,625 | | 18,122 | | 107,747 | | 20,260 | 62,070 | 0, | 82,330 | | 190,077 |
| Depreciation Expense | | 1,030 | | 1,004 | | 2,034 | | 1,122 | 1,295 | 35 | 2,417 | | 4,451 |
| Loss on Disposal of Asset | | 89 | | 99 | | 134 | | 74 | | 86 87 | 160 | | 294 |
| TOTAL FUNCTIONAL EXPENSES | U A | 123,348 | ь | 50.982 | S) | 174.330 | 69 | 56.991 | \$ 104.464 | 44 ea | 161.455 | (A | 335,785 |
| | | | | | | | | | | | | | |

See accompanying notes.

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

| | | 2018 | | 2017 |
|--|----|-----------|-----------|-----------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Change in Net Assets | \$ | 96,606 | \$ | 127,339 |
| ADJUSTMENTS TO RECONCILE THE CHANGE IN NET | | | | |
| ASSETS TO NET CASH PROVIDED BY (USED IN) | | | | |
| OPERATING ACTIVITIES: | | 2.055 | | 4 454 |
| Depreciation | | 3,075 | | 4,451 |
| Loss on Disposal of Asset | | - | | 294 |
| Net Realized and Unrealized (Gain) Losses on Investments | | (14,027) | | (39,006) |
| Changes in Operating Assets and Liabilities: | | | | |
| (Increase) Decrease in Accounts Receivable | | (542) | | (4,000) |
| (Increase) Decrease in Prepaid Expenses | | (10,966) | | 504 |
| Increase (Decrease) in Accounts Payable | | 1,163 | | 952 |
| Increase (Decrease) in Accrued Expenses | | (204) | | 597 |
| Increase (Decrease) in Deferred Revenue | , | (18,177) | | 17,668 |
| NET CASH FLOWS PROVIDED BY OPERATING ACTIVITIES | | 56,928 | | 108,799 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Purchases of Furniture, Fixtures and Equipment | | - | | (2,102) |
| Proceeds from Sale of Investments | | 158,312 | | 180,846 |
| Purchases of Investments, net of fees | | (269,442) | | (236,565) |
| NET CASH FLOWS USED IN INVESTING ACTIVITIES | | (111,130) | | (57,821) |
| NET CHANGE IN CASH | | (54,202) | | 50,978 |
| CASH, BEGINNING OF YEAR | | 219,075 | | 168,097 |
| CASH, END OF YEAR | \$ | 164,873 | <u>\$</u> | 219,075 |

NOTES TO THE FINANCIAL STATEMENTS

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Western PA Chapter of the National Hemophilia Foundation ("the Organization") is presented to assist in understanding the Organization's financial statements. The financial statements and notes are representations of the Organization's management, which is responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

Nature of Organization

The Organization was founded to help meet the vast education and support needs of the bleeding disorders community in Western Pennsylvania. The Organization is leading the way in Western Pennsylvania in improving the quality of care and enriching the lives of those with bleeding disorders through education, advocacy, resource, and referral. The Organization is supported through contributions from the public and companies within the medical industry, grants, and investment income.

Basis of Accounting

Assets, liabilities, revenues, and expenses are recognized on the accrual method of accounting for financial statement presentation purposes.

Financial Statement Presentation

The Financial Accounting Standards Board, Accounting Standards Codification ("FASB ASC") requires the Organization to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction is fulfilled in the reporting period in which the support is recognized.

All other donor restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction is fulfilled, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Fair Value of Financial Instruments

The carrying amounts of financial assets and financial liabilities approximate fair value based on quoted market prices or discounted cash flow analysis.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

For the purpose of the statements of cash flows, the Organization considers all highly liquid investments, with an initial maturity of three months or less, to be cash equivalents. Cash is comprised solely of deposits in financial institutions. The Organization had no cash equivalents at June 30, 2018 and 2017.

Accounts Receivable and Allowance for Doubtful Accounts

Accounts receivable are stated at the amount management expects to collect from outstanding receivables. The Organization considers all accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is considered necessary. All amounts receivable are expected to be collected in less than one year.

Concentration of Credit Risk

The Organization maintains cash balances at one financial institution and with multiple payment processors. The cash accounts at the financial institution are insured by the FDIC for up to \$250,000. The balances, at times, may exceed federally insured limits. As of June 30, 2018 and 2017, the Organization's cash balances were within the federally insured limits. Additionally, at June 30, 2018 and 2017, the Organization had \$566,402 and \$441,245, respectively, in investment accounts not covered by FDIC insurance. Management believes the Organization is not exposed to any significant credit risk on cash and cash equivalents.

Investments

The Organization accounts for investments in accordance with generally accepted accounting principles, which requires investments to be measured at fair value. The cost basis of equity securities is actual cost or fair value at date of donation in the case of contributed securities. The cost basis of debt securities is amortized cost. Generally accepted accounting principles also requires dividends, interest, and realized and unrealized gains and losses to be reported in the statement of activities as increases or decreases in unrestricted net assets, unless their use is temporarily or permanently limited to externally-imposed restrictions.

Investments are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values of investments will occur in the near future, and that such changes could materially affect the amounts reported in the financial statements.

Transfers in and out of level 1 (quoted market prices), level 2 (other significant observable inputs) and level 3 (significant unobservable inputs) are recognized on the last day of the fiscal year, unless circumstances dictate otherwise.

Furniture, Fixtures, and Equipment

Furniture, fixtures, and equipment are stated at cost. Expenditures for maintenance, repairs, and minor renewals are charged against income as incurred. Expenditures for additions, replacements, and major renewals are capitalized and depreciated over their estimated useful lives. Depreciation is computed by the straight-line method for financial reporting.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Allocation of Expenses

The costs of providing the Organization's various programs and supporting services have been summarized on a functional basis in the statement of activities based on estimates developed by management. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income Tax Status

The Organization is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code as a charitable organization whereby only unrelated business income as defined by Section 509(a)(1) of the Code, is subject to tax. The Organization had no unrelated business income for the years ended June 30, 2018 and 2017. Interest and penalties related to tax reporting are recognized when incurred and are included as Management and General under Supportive Services Expenses in the Statement of Activities. There were no interest or penalties incurred related to tax reporting for the years ended June 30, 2018 and 2017. The Organization's tax returns are subject to audit by various taxing authorities. The open audit periods for the Organization are the fiscal years ending in 2015, 2016, 2017, and 2018. The Organization follows the topic of Income Taxes from the FASB ASC with regard to the accounting and recognition of income tax positions taken or expected to be taken in the Organization's tax returns.

Donated Services

A number of volunteers have donated significant amounts of their time in the Organization's administrative operations and program services. In accordance with requirements under FASB ASC 958, no amounts have been reflected in the financial services for those services because their time did not meet the requirements of the accounting standard.

Concentration of Revenues

The Organization receives a large portion of its support from one donor. During the years ended June 30, 2018 and 2017, this contribution totaled \$125,000 for both years, representing 31% and 30% of total support, respectively.

In-Kind Contributions

In addition to receiving cash contributions, the Organization receives in-kind contributions of gift cards, memberships, etc. from various donors that are used during fundraising events. These items are recorded at their estimated fair value as an expense in the Organization's financial statements, and similarly increase special event revenue by a like amount. In-kind contributions received for the years ended June 30, 2018 and 2017 were \$12,588 and \$4,888, respectively.

Reclassification

Certain 2017 amounts have been reclassified in the financial statements in order for them to provide comparable presentation between years.

Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through November 29, 2018, the date the financial statements were available to be issued.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE B INVESTMENTS

The Organization's investments are recorded at fair value. Fair value and unrealized appreciation (depreciation) at June 30, 2018, are as follows:

| | cost | Fa | nir Value | preciation preciation) |
|--------------------|---------------|----|-----------|-------------------------------|
| Money Market Funds | \$ 6,172 | \$ | 6,172 | \$ - |
| Mutual Funds | 524,432 | | 560,230 | <u>35,798</u> |
| Total Investments | \$ 530,604 | \$ | 566,402 | \$ 35,798 |

Fair value and unrealized appreciation (depreciation) at June 30, 2017, are as follows:

| • • | | | | | App | reciation |
|--------------------|-----------|---------|-----------|-----------|------|--------------------|
| | | Cost | Fa | air Value | (Dep | reciatio <u>n)</u> |
| Money Market Funds | \$ | 5,193 | \$ | 5,193 | \$ | - |
| Mutual Funds | | 408,565 | | 436,052 | | 27,487 |
| Total Investments | <u>\$</u> | 413,758 | <u>\$</u> | 441,245 | \$ | 27,487 |

Investment income (loss) for the years ended June 30, 2018 and 2017 includes:

| | 2018 | | 2017 |
|-------------------------------|------------------|-----------|--------|
| Bank Account Interest | \$ 271 | \$ | 272 |
| Interest and Dividends | 16,030 | | 9,439 |
| Net Realized Gains (Losses) | 6,367 | | 736 |
| Net Unrealized Gains (Losses) | <u>7,660</u> | | 38,270 |
| Total Investment Income | <u>\$ 30,328</u> | <u>\$</u> | 48,717 |

NOTE C FURNITURE, FIXTURES, AND EQUIPMENT

Furniture, Fixtures, and Equipment consist of the following as of June 30, 2018 and 2017:

Estimated Useful

| | Life in Years | | 2018 | 2017 |
|--|---------------|-----------|--------|--------------|
| Furniture, Fixtures, and Equipment | 3 - 5 | \$ | 23,952 | \$ 23,952 |
| Leasehold Improvements | 15 | | 10,207 | 10,207 |
| Total Furniture, Fixtures, and Equipment | | | 34,159 | 34,159 |
| Less: Accumulated Depreciation | | | 24,538 | 21,463 |
| Net Furniture, Fixtures, and Equipment | | <u>\$</u> | 9,621 | \$ 12,696 |

Depreciation expense for the fiscal years ended June 30, 2018 and 2017 totaled \$3,075 and \$4,451, respectively.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE D FAIR VALUE MEASUREMENTS

FASB ASC 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The hierarchy is broken down into three levels based on the reliability of inputs as follows:

- <u>Level 1</u> Valuations based on quoted market prices in active markets for identical assets
 or liabilities that the Organization has the ability to access. Valuation
 adjustments are not applied to Level 1 instruments. Since valuations are based
 on quoted market prices that are readily and regularly available in an active
 market, valuation of these products does not entail a significant degree of
 judgment.
- <u>Level 2</u> Valuations based on quoted market prices in markets that are not active or for which all significant inputs are observable, directly or indirectly.
- <u>Level 3</u> Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value:

Money Market Funds – These investments are public investment vehicles valued using \$1 for the net asset value (NAV). The money market funds are classified within Level 1 of the valuation hierarchy.

Mutual Funds – These investments are public investment vehicles valued using the NAV provided by the administrator of the fund. The NAV is based on the value of the underlying assets owned by the fund, minus its liabilities, and then divided by the number of shares outstanding. The NAV is a quoted price in an active market and classified within Level 1 of the valuation hierarchy.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2018:

| | Level 1 |] | Level 2 | Level 3 | Total |
|--------------------------|---------------|----|---------|-------------|---------------|
| Money Market Funds | \$ 6,172 | \$ | - | \$ - | \$ 6,172 |
| Mutual Funds: | | | | | |
| Large Blend | 92,747 | | _ | - | 92,747 |
| Large Growth | 23,134 | | - | - | 23,134 |
| Large Value | 20,626 | | _ | - | 20,626 |
| Small-Mid Blend | 24,396 | | - | _ | 24,396 |
| Small-Mid Growth | 23,752 | | - | - | 23,752 |
| Small-Mid Value | 20,236 | | - | - | 20,236 |
| Intermediate Bond | 54,110 | | _ | - | 54,110 |
| High Yield Bond | 54,883 | | _ | _ | 54,883 |
| Corporate Bond | 52,115 | | - | _ | 52,115 |
| Alternative Fixed Income | 56,560 | | - | _ | 56,560 |
| International Equity | 105,508 | | - | | 105,508 |
| Emerging Markets Equity | 32,163 | | | _ | 32,163 |
| Total Investments | \$ 566,402 | \$ | | \$ | \$ 566,402 |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE D FAIR VALUE MEASUREMENTS (CONTINUED)

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2017:

| 45 of june 50, 2017. | | | | |
|--------------------------------|-------------------|----------------|----------|-------------------|
| | Level 1 | <u>Level 2</u> | Level 3 | Total |
| Money Market Funds | \$ 5,193 | \$ - | \$ - | \$ 5,193 |
| Mutual Funds: | | | | |
| Large Blend | 71,059 | - | - | 71,059 |
| Large Growth | 13,700 | - | - | 13,700 |
| Large Value | 12,096 | - | - | 12,096 |
| Small-Mid Blend | 22,093 | - | - | 22,093 |
| Small-Mid Growth | 12,596 | - | - | 12,596 |
| Small-Mid Value | 11,809 | - | - | 11,809 |
| Intermediate Bond | 73,328 | - | - | 73,328 |
| High Yield Bond | 30,661 | - | - | 30,661 |
| Corporate Bond | 19,107 | - | - | 19,107 |
| Alternative Fixed Income | 38,893 | - | - | 38,893 |
| International Equity | 86,849 | - | - | 86,849 |
| Emerging Markets Equity | 13,747 | - | - | 13,747 |
| Alternative Equity | 30,114 | | | 30,114 |
| Total Investments | <u>\$ 441,245</u> | <u>\$</u> | <u> </u> | <u>\$ 441,245</u> |

NOTE E BOARD DESIGNATED NET ASSETS

On September 25, 2014, the Board of Directors voted to designate \$300,000 of unrestricted net assets for future operating expenses. During fiscal years 2015 and 2016, the Board of Directors voted to designate an additional \$50,000 of unrestricted net assets each year. On September 28, 2017, the Board of Directors voted to designate an additional \$100,000 of unrestricted net assets. At June 30, 2018 and 2017, the balance of board designated net assets totaled \$500,000 and \$400,000, respectively. After year end, the Board of Directors voted to designate an additional \$100,000 of unrestricted net assets into the investment account.

NOTE F TEMPORARILY RESTRICTED NET ASSETS

Certain amounts have been received or are receivable by the Organization with donor restrictions. These amounts are held until such time as monies are expended for the purposes specified by the donors or by the passage of time. The detail of amounts currently being held at June 30, 2018 and 2017, respectively and the purposes for which they must be expended are detailed in the table below.

| | | 2018 | | 2017 |
|--------------------------------|-----------|--------------|-----------|--------|
| Nurse Outreach | \$ | 2,570 | \$ | 2,570 |
| Hemophilia Alliance Foundation | | - | | 650 |
| Camp - Tech | | 695 | | 2,165 |
| Colburn-Keenan Foundation | · | | | 5,000 |
| Total | <u>\$</u> | <u>3,265</u> | <u>\$</u> | 10,385 |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE G LEASE COMMITMENTS

On January 1, 2013, the Organization entered into an operating lease for their office space. The lease requires 84 monthly payments of \$650, with a maturity date of December 31, 2019. The Organization also entered into an operating lease for a Sharp copier on July 22, 2013. The lease required 60 monthly payments of \$190, with an original maturity date of June 22, 2018. This lease was terminated early in July 2017. A new copier lease was signed on July 31, 2017, requiring 60 monthly payments of \$190, with a maturity date of June 30, 2022. Additionally, the Organization entered into an operating lease for storage space. The lease requires monthly payments of \$95. This lease does not have an expiration date and will be ongoing until the Organization terminates the lease agreement. The total lease expense for both years ended June 30, 2018 and 2017 was \$11,225.

The minimum future lease payments are as follows for the years ended June 30,

| 2019 | \$ 11,225 |
|-------|--------------|
| 2020 | 7,325 |
| 2021 | 3,425 |
| 2022 | 3,425 |
| 2023 | 1,145 |
| Total | \$ 26,545 |

SUPPLEMENTARY INFORMATION

WESTERN PA CHAPTER OF THE NATIONAL HEMOPHILIA FOUNDATION ANALYSIS OF TEMPORARILY RESTRICTED NET ASSETS FOR THE YEAR ENDED JUNE 30, 2018

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| FOR THE 1EAN ENDED JOINE 30, 2010 | נ לאנס (עני | O, ZOLO | | en de entertrant de se de la company proponent company de la company de la company de la company de la company | and a source and of the company of the batteries of the source and | et en biske i franklyk egeldemakter bakteria sytektyrkiene ar de | n de des des segues que segues de la segue des segues de sexembración de la segue de des segues de segues de d La segues de segues de la segues | arronioni del della confrictioni del confronte con discondisco della confronte discondisco di condisco discondisco discondisco discondisco di condisco di cond |
|------------------------------------|------------------|----------------------------|-------------------------|--|--|--|--|--|
| , | Balance 7/1/2017 | Reduction of Balance | Additions to Balance | Balance 6/30/2018 | Disposition of Balance | Source of Additions to Balance | Restriction of Balance | By Whom Restricted |
| Nurses Outreach \$ | \$ 2,570 | 9 | ι Υ γ | \$ 2,570 | N/A | N/A | To Support Nurses Outreach Program | Donors |
| Camp - Tech | 2,165 | (1,470) | 1 | . 695 | To Unrestricted Net Assets | N/A | Camp Website | Donors |
| Hemophilia Alliance Foundation | 650 | (3,218) | 2,568 | t | To Unrestricted Net Assets | Hemophilia Alliance Foundation | To Purchase Equipment, Services, and to Provide Assistance to Members | Donor |
| Colburn-Keenan Foundation Grant | 2,000 | (5,000) | | ı | N/A | Colburn- Keenan Foundation Marcy Shulman Memorial Organization | Spring 2018 CARE Retreat | Donor |
| Total | \$ 10,385 | Total \$ 10,385 \$ (9,688) | \$ 2,568 | \$ 3,265 | | Grant | | |